

Siva Shanker, 55

Long version:

Siva Shanker is the Head of Investments & Marketing at Axis Reit Managers Bhd. He oversees the investment strategies and portfolio planning for AXIS REIT as well as marketing the services within the Trust, including office and industrial spaces available for rent.

Siva has more than 30 years of experience in the property industry, having worked in both large global property consultancies and smaller local firms. From 2004 to 2010, Siva established and ran his own real estate firm, Linear Estates. In 2011, he became the Chief Operating Officer for another real estate outfit, PPC International, a position which he still holds.

Siva has been a long-time active member of Malaysian Institute of Estate Agents (MIEA) and was President for the Year 2013/2015. He is also a member of the Royal Institution of Surveyors Malaysia, International Real Estate Federation (FIABCI) Malaysian Chapter and the Association of Valuers, Property Managers, Estate Agents & Property Consultants in the Private Sector (PEPS). Passionate in maintaining a high standard of ethics in the industry, he spearheaded the extensive Real Estate Negotiators (RENs) registration campaign and was personally responsible for training a record number of over 20,300 RENs from 2013 to 2016.

A consummate speaker and real estate trainer, Siva also regularly writes for the property column in News Straits Times, sharing his timely and honest insights on the latest trends and updates in the local property scene. He holds a Diploma in Estate Agency, Board of Valuers, Appraisers & Estate Agents Malaysia (BOVAEA) and is a Registered Estate Agent with BOVAEA.

Short:

Siva Shanker, 55

Diploma in Estate Agency, Board of Valuers, Appraisers & Estate Agents Malaysia (BOVAEA),

Registered Estate Agent, BOVAEA

The best real estate negotiators have the client's best interests at heart and the person who embodies this well is none other than Siva Shanker, an industry expert who has helped many clients successfully navigate the ups and downs of the real estate cycle for more than 30 years. Grippled with a passion for professionalism and ethics, Siva will not hesitate to advise his clients not to purchase or sell a piece of property if it will not benefit them to do so. His sound advice is backed by a wealth of experience in the property industry where he held leadership roles in both large global property

consultancies and smaller local firms, including his own his own real estate outfit. He is currently the Head of Investments & Marketing at Axis Reit Managers Bhd where he oversees the investment strategies and portfolio planning for AXIS REIT.

A long-time active member of Malaysian Institute of Estate Agents (MIEA), Siva was made President for the Year 2013/2015. He spearheaded the extensive Real Estate Negotiators (RENs) registration campaign and was personally responsible for training a record number of over 20,300 RENs from 2013 to 2016. A dynamic speaker, trainer and accomplished real estate investor, Siva is also a regular columnist for News Straits Times, dishing invaluable and timely insights on the local property market with no holds barred.